

MEMBER MEETING AGENDA
8:00 am October 6, 2016 – Town Hall Meeting Rooms

A. Wants & Needs:

1. Buyer Needs
2. Seller Needs
3. Leases
4. Trades

B. Thank You's:

1. Thank you to Anderson Realty for providing breakfast!

C. Program / 5 Minute Affiliate:

D. Success Story – Anyone have a success story they would like to tell and thank someone?

E. Announcements

1. President's Comments – Mike

a) Some words about **Realtor of the Year Nomination**

1. Explain the award (this step might not be needed)
2. Additional Forms are on the front table
3. Please turn them in to Mary Murphy prior to leaving today

b) **CAR Convention Review**

1. Amendment 69 Ballot (flyers are on the front table)

- a. Amendment 69 is a \$25 billion dollar tax – a double tax on your livelihood. Small business owners and LLC's will pay both sides of the proposed tax for a total of a 10% tax increase. Business owners will also pay the full 10% on all profits, even if those dollars are not withdrawn from the business. There is no direct voter oversight for potential tax increases to cover increased costs.
- b. If passed, Colorado would immediately have the highest state taxes in the country. Companies and individuals saying NO to Colorado means fewer clients looking for a home. Protect your state. Protect your clients. Protect your business. Vote no on Amendment 69.

2. (the take away from the sessions you attended)

c) **Installation Banquet Update**

1. October 19th beginning at 5:30 at the Rock Inn, Cash bar
 - a. Run off the Roster is playing
 - b. Cost is \$38 per person
 - c. Nancy is taking payments – see her after the meeting
 - i. you can pay by credit card, cash or check.

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2. **DRAWING:** Tickets for the drawing are now on sale – we are still working on the prizes but so far, we have a John Lynch Bowl (gorgeous!), Artwork, and gift cards.
 - a. (ask Nancy to stand and explain the sale drive this year)
 - b. This year, we are asking each of you to participate in the sale of tickets for this year's drawing.
 - c. Tickets are \$10.00 each or \$3 for \$25
 - d. Each of you will be given an envelope that contains 6 tickets along with information regarding the Estes Valley Housing Initiative which is the recipient of this years' proceeds.
 - e. Each ticket has two parts
 - i. When you sell a ticket, give one half to the purchaser. On the other half, fill in their name and contact information and turn that half in to our office along with the money received by October 18th.
 - ii. OR – to make it easier, you can email me and I will pick up your envelope personally
 - f. Our goal is to raise \$2,000 from the drawing alone but we need your help to do it. You do not have to be present to win, so sell them to members in your book club, or your exercise group, your kid's school - or whatever else you are involved in in town.

d) Classes November 14th

1. CREC Mandatory
2. Advanced Contracts
3. Also, Nancy wanted me to let you know that the class **costs \$40.00** per session. You can pay in advance or on the day of the class – whichever is easiest for you.

2. Membership Meeting/Tour

- a) October 20th, Membership meeting will be held at the US Bank building at George Hix Hall
 1. Tour space is available
- b) November 3 – Membership meeting is being held at the Fire Station;
 1. Budget Vote
 2. Tour space Available
- c) November 17th – Membership meeting being held here
 1. Tour space available

3. REALTOR Member – Announcements

- a) RPAC
- b) Ask if any others?

4. Affiliate Member – Announcements

F. Tour Review